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ANNUAL AUDITED REPORT

**FORM X-17A-5** 

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# PART III

FACING PAGE
Information Required of Brokers and Dealers Pursuant to Section 17 of the
Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGIN	INING 01-01-17	AND ENDING	12-31-17	
	MM/DD/YY		MM/DD/YY	
<u>-</u>	a. registrant identii			
NAME OF BROKER-DEALER: S	UMMITTERIL SE	culints, LLC	OFFICIAL USE ONLY	
ADDRESS OF PRINCIPAL PLACE	OF BUSINESS: (Do not use P.O SMEET 3	. Box No.)	FIRM I.D. NO.	
NewYork	(No. and Sireet)		10017	
(City) (Stafe) (Zi			Zip Code)	
NAME AND TELEPHONE NUMBE	R OF PERSON TO CONTACT I	n regard to this rep	ORT	
			(Area Code — Telephone Number)	
I	B. ACCOUNTANT IDENTI	FICATION		
INDEPENDENT PUBLIC ACCOUN	TANT whose opinion is containe	d in this Report*	-	
EISNER AN	_	-		
	(Name - if individual, state la			
750 MARD A	IVE NEW Y	ORK NY	10017	
(Address)	(City)	(State)	(Zip Code)	
CHECK ONE:  Certified Public Accountant		Mail (	SEC Mail Processing Section	
Public Accountant		MAI	R 0 1 2018	
Accountant not resident in United States or any of its possessions.  FOR OFFICIAL USE ONLY		issessions.	. •	
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\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

SEC 1410 (06-02)

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### ANNUAL AUDITED FINANCIAL STATEMENT FORM X-17A-5 PART III

**SEC FILE NO 285784** 

DECEMBER 31, 2017
AND
REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

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## **DECEMBER 31, 2017**

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OATH OR AFFIRMATION				
1. THOMAS	HARMS	, swear (or affirm) that		
my knowledge and belief the	accompanying financial statemen	t and supporting schedules pertaining to the		
	MAY I SEZURING		, 85	
		g are true and correct. I further swear		
neither the company hor any classified solely as that of a c		cer or director has any proprietary interest in	1 any account	
		140		
		Signature	_	
Lan G		Title	Dagla	
(e) Statement of Change (f) Statement of Change	ck all applicable boxes):  Notary Poxes  Qualification.  (Loss).  es in Financial Condition.  es in Stockholders' Equity or Parties in Liabilities Subordinated to C	RYN GREENWOOD  ublic - State of New York  10. 01GR6185146  fied in Nassau County  islon Expires May 14, 2020  mers' or Sole Proprietors' Capital.		
(g) Computation of Net (h) Computation for De (i) Information Relating (j) A Reconciliation, inc	Capital. termination of Reserve Requirements g to the Possession or Control Rec cluding appropriate explanation of	ents Pursuant to Rule 15c3-3.		
(I) An Oath or Affirma	CIn-maniel Deport	exist or found to have existed since the date of	fthe previous audit.	

<sup>\*\*</sup>For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).



Eisner Amper LLP 750 Third Avenue New York, NY 10017-2703 T 212.949.8700 F 212.891.4100

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#### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

The Board of Directors and Member of Summit Trail Securities, LLC

#### Opinion on the Financial Statement

We have audited the accompanying statement of financial condition of Summit Trail Securities, LLC (the "Company") as of December 31, 2017 and the related notes (collectively referred to as the "financial statement"). In our opinion, the financial statement presents fairly, in all material respects, the financial position of the Company as of December 31, 2017, in conformity with accounting principles generally accepted in the United States of America.

#### Basis for Opinion

This financial statement is the responsibility of the Company's management. Our responsibility is to express an opinion on the Company's financial statement based on our audit. We are a public accounting firm registered with the Public Company Accounting Oversight Board (United States) ("PCAOB") and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audit in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statement is free of material misstatement, whether due to error or fraud. Our audit included performing procedures to assess the risks of material misstatement of the financial statement, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the financial statement. Our audit also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the financial statement. We believe that our audit provides a reasonable basis for our opinion.

We have served as the Company's auditor since 2017.

Eisner Amper LLP

EISNERAMPER LLP New York, New York February 27, 2018

### STATEMENT OF FINANCIAL CONDITION

## **DECEMBER 31, 2017**

ASSETS		
Cash	\$	259,648
Accounts receivable		175,742
Prepaid expenses		18,270
Total Assets	\$	453,660
LIABILITIES AND MEMBER'S EQUITY		
Liabilities		
Accounts payable and accrued expenses	\$	40,059
Due to Parent		53,916
Commissions payable		70,297
Total Liabilities		164,272
Member's equity		289,388
Total Liabilities and Member's Equity	_\$	453,660

#### NOTES TO FINANCIAL STATEMENT

## 1 - NATURE OF BUSINESS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Summit Trail Securities, LLC (the "Company") is a securities broker-dealer registered with the Securities and Exchange Commission (the "SEC") and is a member of the Financial Industry Regulatory Authority, Inc. ("FINRA"). The Company is a limited liability company organized under the laws of the State of Delaware on September 14, 2016 and became a registered broker dealer and commenced operations on February 3, 2017. The Company is a wholly owned subsidiary of Summit Trail Advisors, LLC (the "Parent").

The principal business of the Company is private placement services for financial advisory clients and to act as a broker selling interests in hedge funds. The Company does not have any trading accounts, nor does it hold cash or securities for or on behalf of any customers or clients.

#### **Basis of Presentation**

The accompanying financial statement have been prepared in conformity with accounting principles generally accepted in the United States of America ("GAAP").

#### Use of Estimates

The preparation of financial statements in conformity with GAAP requires the Company's management to make estimates and assumptions that affect the amounts disclosed in the financial statements. Actual results could differ from those estimates.

#### Cash

The Company maintains cash in bank accounts which, at times, may exceed federally insured limits. The Company is subject to credit risk to the extent any financial institution with which it conducts business is unable to fulfill contractual obligations on its behalf.

#### Accounts Receivable

The Company carries its accounts receivable at cost less an allowance for doubtful accounts. On a regular basis, the Company evaluates its fees receivable and will establish an allowance for doubtful accounts. If necessary, based on the history of collections and current credit conditions. No allowance for doubtful accounts is deemed necessary at December 31, 2017.

#### Revenue Recognition

Placement fee revenues are recognized as earned in accordance with the terms of their applicable contracts in the period in which the services are performed. Generally, placement fee revenue is calculated based on a percentage of the investors' capital commitment.

#### NOTES TO FINANCIAL STATEMENT

# 1 - NATURE OF BUSINESS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Certain New Accounting Guidance

In May 2014, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") No. 2014-09, Revenue from Contracts with Customers (Topic 606) ("ASU 2014-09"), as subsequently amended that outlines a single comprehensive model for entities to use in accounting for revenue arising from contracts with customers and supersedes most recent current revenue recognition guidance, including industry-specific guidance. The core principle of the revenue model is that an entity recognizes revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. The guidance also specifies the accounting for certain incremental costs of obtaining a contract, and costs to fulfill a contract with a customer. Entities have the option of applying either a full retrospective approach to all periods presented, or a modified approach that reflects differences prior to the date of adoption as an adjustment to equity. In April 2015, the FASB deferred the effective date of this guidance until January 1, 2018. The Company is not early adopting this standard.

The Company completed its implementation analysis, including identification of revenue streams and reviews of customer contracts under ASU 2014-09's framework. The analysis included reviewing current accounting policies and practices to identify potential differences that would result from applying the requirements under this new standard. The Company has evaluated the new guidance and the adoption is not expected to have a significant impact on the Company's financial statements and a cumulative effect adjustment under the modified retrospective method of adoption will not be necessary.

#### **Income Taxes**

The Company is a single-member limited liability company, which is a disregarded entity for federal and state income tax purposes, and is not subject to taxes on its income. The Parent files a consolidated tax return including the operations of the Company. The Parent has elected to be treated as a limited liability company for federal and state income tax purposes and as such, there is no provision for federal and state income taxes as the net income or loss of the Company is included on the tax return of the members of the Parent. The Company's Parent is subject to New York City Unincorporated Business Tax ("NYC UBT").

In accordance with GAAP, the Company's Parent is required to determine whether a tax position is more likely than not to be sustained upon examination by the applicable taxing authority, including resolution of any related appeals or litigation processes, based on the technical merits of the position. The tax benefit recognized is measured as the largest amount of benefit that has a greater than fifty percent likelihood of being realized upon ultimate settlement. De-recognition of a tax benefit previously recognized could result in the Company recording a tax liability that would reduce member's equity. At December 31, 2017, management has determined that the Company had no uncertain tax positions that would require financial statement recognition. Management's conclusions regarding this policy may be subject to review and adjustment at a later date based on factors including, but not limited to. on-going analyses of and changes to tax laws, regulations and interpretations thereof.

The Company's Parent files its income tax returns in the U.S. federal and various state and local jurisdictions. Any potential examinations may include questioning the timing and amount of deductions, the nexus of income among various tax jurisdictions and compliance with U.S. federal, state and local tax Laws. The Company's management does not expect that the total amount of unrecognized tax benefits will materially change over the next twelve months.

#### NOTES TO FINANCIAL STATEMENT

# 1 - NATURE OF BUSINESS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Fair Value Measurements

At December 31, 2017, the carrying value of the Company's financial instruments, such as cash and accounts receivable, approximate their fair values due to the nature of their short term maturities.

#### 2 - RELATED PARTY TRANSACTIONS

Pursuant to an expense sharing agreement (the "Agreement") with its Parent, the Company recognizes certain expenses based on the terms and conditions per the Agreement. These expenses amounted to approximately \$96,000 for the period ended December 31, 2017, and there was \$53,916 due to Parent at December 31, 2017.

#### 3 - CONCENTRATIONS

One customer accounted for 95% of placement fees for the period from February 3, 2017 (commencement of operations) through December 31, 2017. There were no amounts due from this customer at December 31, 2017.

#### 4 -REGULATORY REQUIREMENTS

As a registered broker-dealer, the Company is subject to the net capital provisions of Rule 15c3-1 of the Securities Exchange Act of 1934, which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital shall not exceed eight times net capital, as defined by the Rule. At December 31, 2017, the Company had net capital of \$165,673, which exceeded requirements by \$145,139. The ratio of aggregate indebtedness to net capital was .99 to 1.

The Company is exempt from Rule 15c3-3 of the Securities and Exchange Commission under paragraph (k)(2)(i).